



Hewlett Packard  
Enterprise

# GREENLAKE PAYMENTS POWERED BY NONSTOP

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Vanessa Kaupp – EMEA FSI New Business Manager  
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# HOW THE STORY BEGAN

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Announced by Antonio Neri summer 2021

- Strategic HPE focus on edge-to-cloud and everything-as-a-service to drive sustainable, long-term. Profitable growth with HPE partners
- Commitment to shift our entire portfolio to an everything-as-a-service model
- The step into the future

HPE Greenlake choose NonStop in cooperation with our partner Lusic to deliver Greenlake Payments to our customers

# GREENLAKE PAYMENTS

Whether on-premises or off-premises GreenLake Payment is the ideal, flexible and industry leading choice for customers

<b>Complete Solution</b>	HPE GreenLake
<b>Software</b>	Lusis Payments Solution
<b>Infrastructure</b>	HPE NonStop
<b>On/Off-Premises</b>	DC partner / Customer data center
<b>Expert Services</b>	Design    Implement/Support    Operate

Payment Processing delivered through a single partner with decades of experience in the financial market

**The solution is charged by business transaction usage**

# GREENLAKE FOR PAYMENTS AS A SERVICE

Whether on-premises or off-premises GreenLake Payment as a Service is the ideal, flexible and industry leading choice for customers

**Complete Solution**

HPE GreenLake

## TIME

**75%**

shorter time to deploy digital projects<sup>1</sup>

## RISK

**85%**

Simplify IT and spend less time “keeping the lights on”<sup>2</sup>

## COST

**30–40%**

TCO savings due to eliminated need for overprovisioning<sup>1</sup>

## CONTROL & INSIGHT

**40%**

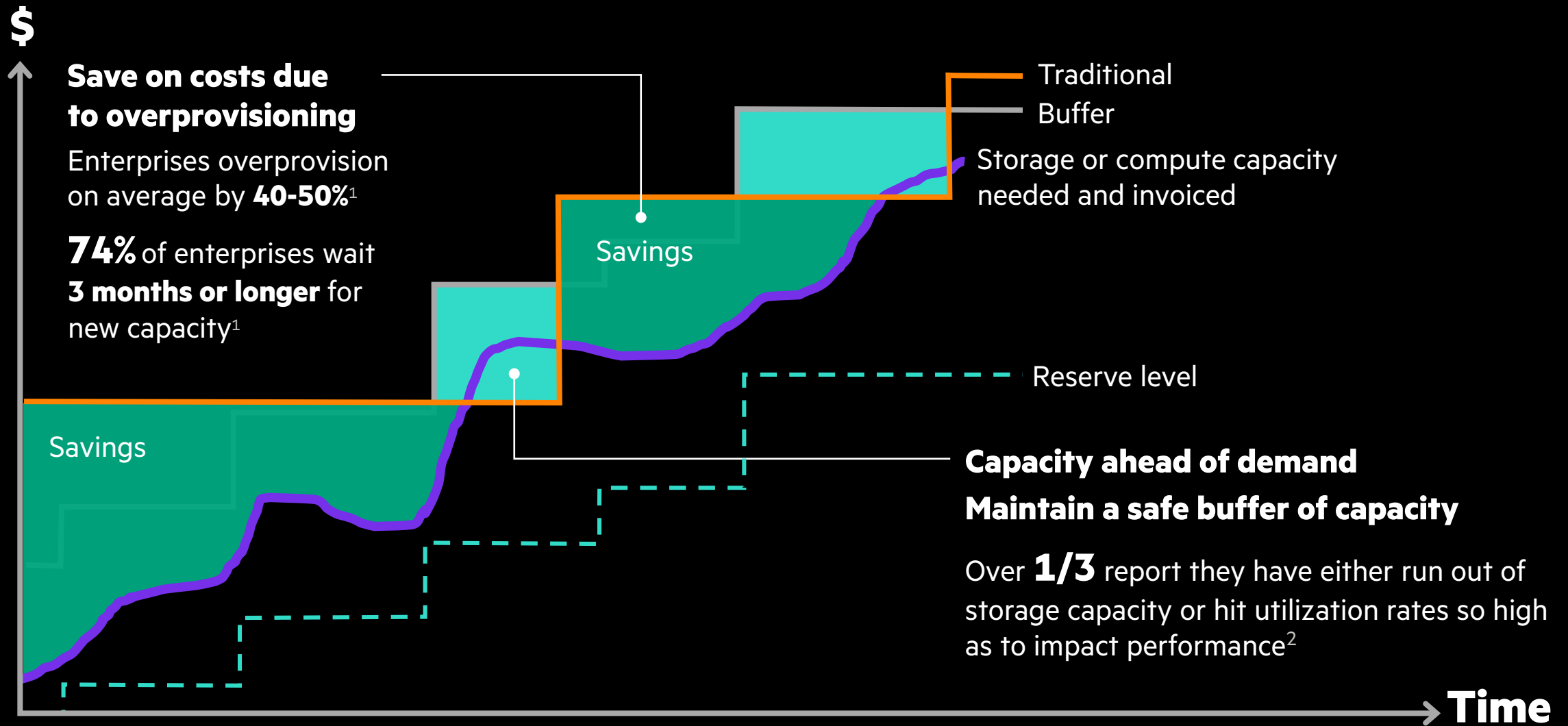
increased IT team productivity by reducing the support load on IT<sup>1</sup>

<sup>1</sup> A commissioned study conducted by Forrester Consulting, The Total Economic Impact™ of HPE GreenLake, May 2020

<sup>2</sup> IDC White Paper, sponsored by HPE, The Business Value of HPE GreenLake Management Services, January 2020

The solution is charged by business transaction usage

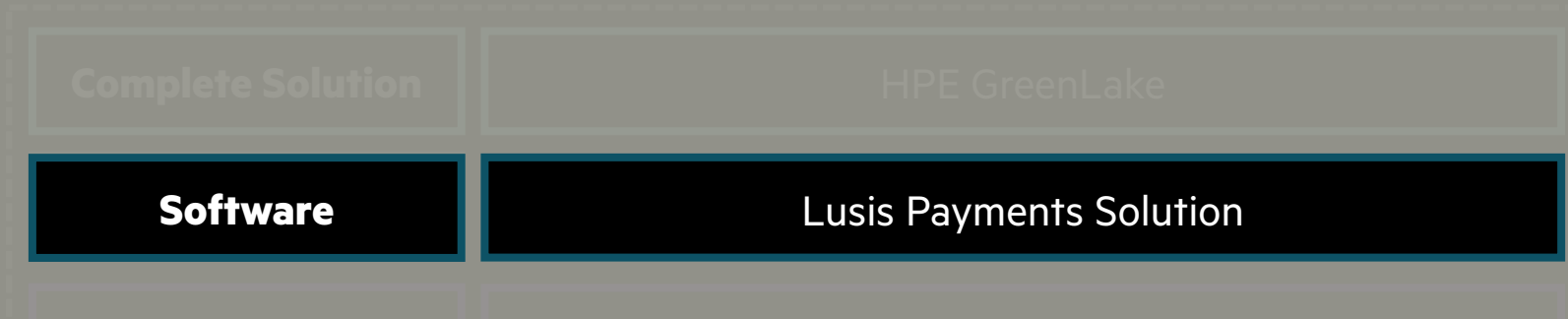
# HOW YOU SAVE WITH AN AS A SERVICE MODEL



1 451 Research, November 2019  
2 Futurum Research July 2019

# GREENLAKE FOR PAYMENTS AS A SERVICE

Whether on-premises or off-premises GreenLake Payment as a Service is the ideal, flexible and industry leading choice for customers



Payment Processing delivered through

- Fully compliant with all FSI regulations (e.g. PCI/DSS, GPDR, etc.)
- Advanced Micro-Service Technology
- Easy to add specific card schemes
- Agile DevOps
- Easy integration into any Payments Environment

# GREENLAKE FOR PAYMENTS AS A SERVICE

Whether on-premises or off-premises GreenLake Payment as a Service is the ideal, flexible and industry leading choice for customers

Complete Solution	HPE GreenLake
Software	Lusis Payments Solution
<b>Infrastructure</b>	<b>HPE NonStop</b>

Payment Processing delivered through a single partner with decades of

- Delivers the continuous processing SLA requirements needed
- Fully integrated converged system from HPE
- Chose between virtual or physical system
- No unplanned downtime
- Offers linear scalability
- Fully redundant system which is designed and developed with the assumption that everything **can (and will) fail**

# GREENLAKE FOR PAYMENTS AS A SERVICE

- Increase flexibility
- Reduce costs
- Highly secure and compliant to all FSI standards
- Have the freedom of choice for your system location

**On/Off-Premises**

DC partner / Customer data center

Expert Services

Design   Implement/Support   Operate

The solution is charged by business transaction usage

a single partner  
with decades of  
experience in the  
financial market



# GREENLAKE FOR PAYMENTS AS A SERVICE

Whether on-premises or off-premises GreenLake Payment as a Service is the ideal,

- Profit from decades of experience
- We shape the solution according your needs
- We implement and support the whole concept
- Follow the sun support (24/7/365)
- We offer the depth of operation you are determing

**Expert Services**

Design   Implement/Support   Operate

The solution is charged by business transaction usage

# YOUR KEY ADVANTAGES

The values you are profiting from

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- ✓ **Single—or Multi-tenant**
- ✓ **Scale up and down** as required by your business
- ✓ Enjoy **continuous processing without unplanned downtime**
- ✓ **Reduce costs** and make them **transparent/predictable**
- ✓ Easy to **access**, use, implement
- ✓ **Secure/compliant** infrastructure
- ✓ **Fraud detection and Tokenization** are included
- ✓ **Synchronization mechanisms** can be included (active-active or active-passive)
- ✓ **Shift resources** from technical to business workloads

**One solution, one contract, everything out of one hand with  
one partner: HPE**

## HOW TO CONTACT ME

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**THANK YOU**

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